

Spring 2015 Professional Development Offerings

Join UB TCIE this spring for business improvement courses that are designed to help professionals improve their individual job performance, as well as the company they work for!

Focus on the Right Problem

Date Begin/End: January 14
Venue: Ramada Hotel, Amherst
Time: 8am-5pm
Price: \$295

Certified Lean Professional

Date Begin/End: January 15 / June 4
Venue: UB Technology Incubator, Amherst
Time: 6-9pm
Price: \$1,295

Minitab™ Software Training

Date Begin/End: January 21
Venue: Ramada Hotel, Amherst
Time: 8am-5pm
Price: \$395

Certified Lean Six Sigma Green Belt

Date Begin/End: January 27 / April 16
Venue: Ramada Hotel, Amherst
Time: 8am-5pm (*8am-noon for two sessions)
Price: \$2,895

Root Cause Analysis

Date Begin/End: January 28
Venue: Ramada Hotel, Amherst
Time: 8am-5pm
Price: \$295

Enterprise Risk Management

Date Begin/End: February 4
Venue: Ramada Hotel, Amherst
Time: 8am-noon
Price: \$195

Choose Your Path to Excellence

Date Begin/End: February 10
Venue: Ramada Hotel, Amherst
Time: 8am-noon
Price: \$175

What is Your Data Telling You?

Date Begin/End: February 25
Venue: Ramada Hotel, Amherst
Time: 8am-5pm
Price: \$295

Intro to Document Control

Date Begin/End: March 4
Venue: Ramada Hotel, Amherst
Time: 8am-5pm
Price: \$295

Design of Experiments

Date Begin/End: March 18 / March 19
Venue: Ramada Hotel, Amherst
Time: 8am-5pm
Price: \$695

3-Day ISO 14001 Internal Auditor

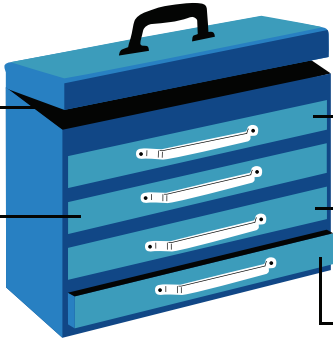
Date Begin/End: March 24 / March 26
Venue: Ramada Hotel, Amherst
Time: 8am-5pm
Price: \$695

Intro to FMEA

Date Begin/End: April 21
Venue: Ramada Hotel, Amherst
Time: 8am-5pm
Price: \$395

UB TCIE's Professional Development

5 Reasons You Should Boost Your Professional Toolbox:

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- 1 Perform your job better.**
Enhanced knowledge equates to doing your job more effectively and efficiently.
 - 2 Elevate your promotion potential.**
You might catch your boss's eye – and make the case for a bump in pay – if you can demonstrate an ability to improve company performance. Consider, for example, that a typical Lean Six Sigma project* nets hard and soft savings ranging from \$10,000 to \$1.2 million.
* Outcomes vary by project area, breadth of scope and tools applied.
 - 3 Update a stale resume.**
If you're looking for a new job opportunity, you'll especially stand out with an industry recognized certification.
 - 4 Be ready for the unknown.**
Develop flexible skill sets so you're not totally shifted off-kilter if management throws you a curveball.
 - 5 Fulfill your quest for personal development.**
Embrace the notion of being a lifelong learner.

Average Number of Professionals Trained Per Year:



= 1,250

Top 3 Course Offerings by Enrollment



- 1). Root Cause Analysis and Corrective Action
- 2). Certified Lean Professional
- 3). 3-Day ISO 9001:2008 Internal Auditor Training

What Our Students Are Saying



"Exceptional interactions between instructor and attendees with fabulous real-world examples!"



"It will, 100%, help me in my job. Having a trainer who has an excellent way of relaying the concepts and ideas was wonderful!"

"Very engaging. Best training I've been through! I'll start implementing tomorrow."



"Thought provoking. I will look to refine some of our processes."



"This really gave me the tools to provide huge returns to my company. The instructor could not have been any better."

Business Improvement Course Disciplines



ISO:

Standard Business Practices Addressing Risk, Instilling Quality, and Meeting Customer Requirements



Lean:

A Waste-Eliminating Methodology that Identifies Unnecessary Processes



Six Sigma:

A Data-Driven Approach to Reducing Process Variation